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## WHY USE STRAIN & ASSOCIATES

Today's financial services market is more competitive than ever.

The right executive talent is essential for success. In this climate, where efficiency gains competitive advantage, successful businesses trust outside experts for critical yet non-core functions, such as recruiting and corporate development. Expertise delivers results. It makes sense to rely on proven experienced professionals with a track record of success and a built-in network of contacts, to assist in finding and securing top talent.

## LEE STRAIN

Lee is a recognized leader in the executive search industry, with more than 30 years of experience.

Prior to founding Strain & Associates in 1988, Lee managed the internal recruiting department for a major Texas financial institution. Lee's additional corporate experience extends to the technology sector where, from 1995 to 2000, he was a member of the management team for a rapidly growing industry consolidator. Lee built and managed an internal recruiting department which was national in scope. He also played a leading role on the corporate development team by "recruiting" eight businesses which were acquired. That company became a publicly traded corporation and grew from \$100 million to \$1.2 billion in revenue, with offices across the United States and in Europe.

Returning to the executive search practice he founded, Lee continues to leverage his prior experience and unique perspective to help companies secure the talent they need to build world-class organizations. Lee has been published and quoted in major business publications, including Business Week.

Lee attended Baylor University and has a BA degree in Business Administration from the University of Houston.



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